

## Vendor Services

Do you value outstanding service, industry expertise and creative solutions? By partnering with U.S. Bancorp®, you'll work with professionals who outperform the competition.

### Outperforming the Competition

U.S. Bancorp is proud of the business relationships we develop through custom financing and our greatest asset, our people. Data from a recent survey ranked us twice as high as the competition. We take pride in this accomplishment and would like to share our customers' feedback.

Equipment vendors state that we outperform the competition in all areas regarded most critical to the success of their business:

- Dedicated personnel who understand their business needs
- Frequency to approve credits
- Superior service levels
- Strong business ethics
- Stable, well-known finance partner with industry specialization
- Custom finance programs
- Timely lease quotes and credit decisions
- Timely lease documents and payment for equipment
- Ability to treat their customers well

And, when asked if our customers would recommend us:

**100% recommend U.S. Bancorp as a finance partner!**

### People Make the Difference:

Quotes from our equipment vendors tell us how our people make the difference:

**"The reason I am switching to U.S. Bancorp is due to the quality of your personnel."** - *Firefly Tech, Bernadette Crepau*

**"The entire group at U.S. Bancorp Vendor Services is fantastic. Receiving of documents couldn't be better. You have a friendly, knowledgeable, detailed, and caring staff."** - *Biesse American Leasing, Mona Kramer*

**"My experience with U.S. Bancorp has been wonderful. My internal finance specialist is absolutely the best!"** - *Dulcey White, Skycasters.*

### U.S. Bancorp's Strength in Numbers

- |                                  |   |
|----------------------------------|---|
| ▪ Ranking                        | 8th largest U.S. financial services holding company |
| ▪ Customers                      | 10 million  |
| ▪ Asset Size                     | \$174 billion                                       |
| ▪ Equipment Finance Organization | 5th largest bank owned leasing company              |
| ▪ Equipment Finance Assets       | over \$7.5 billion                                  |

### Contact Us

U.S. Bancorp Vendor Services  
1310 Madrid Street, Marshall, MN 56258  
Phone: 800-225-3428  
Fax: 800-328-9092

