

Leasing Made Easy

Vendor Services

Our goal is to increase vendor success by offering value added finance solutions. We do this by providing individual attention, one-call convenience, and 100% service satisfaction guaranteed. We call this Leasing Made Easy.

How it Works

1. Call 1-800-225-3428

Simply provide the customer name, phone number and your quote.

2. When the paperwork is ready, Vendor Services issues you a purchase order. You ship/install your products and fax the invoice to us.

3. Vendor Services will send funds upon the customer's verbal confirmation. It's that easy!

Solutions for Growth

We strive to continuously create products and services that meet your unique needs. Leasing Made Easy provides you with:

- **Dedicated Personnel.** Vendor Services offers you a dedicated sales representative to provide free consultation and support to create a customized program that works effectively for you and your customers.
- *Fast Credit Decisions.* We process and approve leases quickly and efficiently. Let us empower your sales force to close the deal.
- Online Solutions. You will have access to comprehensive online reporting designed to streamline lease administration including buyout information for upgrade.
- *Upgrade Service*. We offer a service to alert you when your customer's lease is near termination. With an Upgrade Lease, your customers can avoid equipment obsolescence and you obtain repeat business.
- *Pre-Funding.* No need to wait until the end of a lengthy equipment installation to get your money. We can create a program where the equipment is pre-funded.
- 100% *Financing*. We offer 100% financing, even on software. We can also customize a program to bundle soft costs including maintenance, training and other costs.

Experience the Results

Your custom lease program will allow you to:

- Reduce administrative responsibilities
- Increase competitive advantages
- Experience higher closing ratios and
- Increase profitability

Continued



Leasing Made Easy...Continued

Vendor Services

Service Solutions

Opportunity is knocking! There has never been a better time for companies like yours to demand more from your leasing source. To satisfy your needs, we must give you the competitive edge to distinguish yourself from your competitors.

How have we accomplished this for many of the firms in your industry? By paying strict attention to service and value - 100% GUARANTEED! We are so confident that our service will add value to your business, we guarantee it! No other leasing company in the industry offers this type of guarantee.

100% Guaranteed

Here are our guaranteed service levels you can realize by selecting U.S. Bancorp® Vendor Services:

- Within 1 business hour: Verbally confirm receipt of your application
- Within 1 business hour: Call/Fax you or your customer a lease quote
- Within 1 business hour: Return your call if you left a message
- Within 2 business hours: Provide a final credit decision
- Within 2 business hours: Fax documents to your customer for signature
- Within 2 business hours: Call your customer to confirm receipt of documents for signature
- Within 2 business hours: Issue you a purchase order upon receipt of original documents
- *Next Day:* Receive your money upon verbal delivery/acceptance

If we do not meet these standards and you are unsatisfied, please contact your sales representative and Vendor Services will compensate you with a \$100.00 gift certificate.

Don't Just Take It From Us, This is What Our Customers Say:

"Best leasing company we have ever worked with." - Tami Thompson, Definitive Homecare Solutions

"They're not just a leasing partner, they're a sales partner." - Jay Legere, Adtech Systems

Who We Are

U.S. Bancorp Vendor Services is focused on providing custom finance solutions. U.S. Bancorp, with assets in excess of \$195 billion, is the 8th largest financial services holding company in the United States.

Contact Information

U.S. Bancorp Vendor Services 1310 Madrid Street, Suite 101 Marshall, MN 56258 Toll Free: 800-225-3428 Fax: 800-328-9092 Website: usbank.com/vendorservices

Experience the Results